GET TO KNOW VLCM

VLCM is an IT Solutions Provider focused on end-to-end data center solutions. From outfitting organizations with the right PC, the right security, or the right VoIP solution, VLCM ‘Gets IT Right’ by partnering with the industry’s top-performing hardware and software technology solutions, and services organizations from all verticals and all sizes.

VLCM’s Premier Partners

8x8  Ivanti
APC  Kemp
Apple Lenovo
Arctic Wolf LG
Arista Networks Microsoft
Aruba Networks Mimicast
Axiom OEM Solutions Mirasys
Barracuda Networks Mitel (ShoreTel)
Bitglass NEC
BOSCH Nutanix
Canon Copiers/Scanners Pluralsight
Carbonite PrinterLogic
Check Point Qumulo
Cisco Rackspace
Commvault Rapid7
Creston Ring Central
Darktrace Rubrik
Dell Salto
Docuware Secuvant
eFile Cabinet SentinelOne
Epson ServiceNow
Ergotron Sophos
ExaGrid StorageCraft
FireEye Talkdesk
Fortinet Tenable
Fuzo Tonaqunt
Genetec Thyctic
Getac Unitrends
Google Varonis
Guardicore Veeam
Hewlett Packard Verkada
Enterprise VMware
HP Inc. Zebra
inContact Zerto
Intel

Key Differentiators

Engineer Expertise and Customer Support
VLCM employs more than 25 certified IT engineers and professionals to help you plan, implement, service, and support your IT environment.

Best-of-Breed Solutions
VLCM evaluates hundreds of technology vendors and solutions, then carefully selects and represents only the best.

Customer Education
We consistently host seminars, lunch and learns, trade shows, executive retreats, and workshops to educate and enable our customers to stay ahead of the rapidly changing IT world.

Sales Team
VLCM’s honest, experienced, and professional sales team always does the right thing for the customer.

Customer Testimonials

"VLCM is a terrific company! I’ve done business with them for several years. They always go above and beyond the call of duty in managing relationships with vendors and helping procure IT solutions. They have provided reseller services to me for products they don’t carry because I needed a quick turn around and didn’t have the new vendor in my purchasing system. I would recommend them for any of your IT needs!"
Robert Tate, Boart Longyear

“Very impressed with VLCM, we have been a customer for many years. They are competitive in pricing and their culture is incredible. Friendly and fast service and results-oriented. I would highly recommend VLCM as a valued partner.”
Rob Glance, IntegraCore

“VLCM has been my ‘go-to’ IT vendor for the past 10+ years. I have been able to get to know a number of the reps personally and I feel they are really interested in helping me find a solution. VLCM is more than a vendor, they are a crucial members of my ‘extended’ IT team. They make succeeding much easier.”
Kirk Goodwin, Luxul

Awards for IT Expertise

www.vlcmtech.com

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## Product + Solution Offerings

### INFRASTRUCTURE
- Backups
- Servers
- Blade Servers
- Cloud DR
- Hybrid Cloud
- Network
- Switches
- SAN
- Wireless
- Virtualization
- Data Center Power Management
- Load Balancers
- Spam and Web Filters
- Email Archiver
- Systems
- Management
- Software Defined Networking
- WAN Acceleration

### SERVICES + ASSESSMENTS
- Wireless Site Surveys
- Hardware Repair and Warranty
- Cloud Consulting
- Virtual Optimization
- Mobile Device Management
- Co-location
- Installation and Training
- Office 365 Migrations
- Full Managed Service Offering

### IT SECURITY
- Physical Firewall/NGFW
- IDS/IPS
- Data Loss Prevention
- Static Code Analysis
- Web Application Firewall
- Two Factor Authentication
- Security Incident Event Management
- Wireless IDS
- Internal Vulnerability Scanning
- File Integrity Monitoring
- Compliance Gap Analysis
- Incident Response Planning/Testing
- Penetration Testing
- Threat Assessments
- Security Awareness Training and Testing
- Malware Sandbox
- Configuration Management

### END USER
- Desktops
- Laptops
- Chromebooks
- Monitors
- Virtual Desktops
- Tablets
- Anti-virus
- Email Encryption
- Mobility Device Management
- Cell Phone Management
- Workspace Solutions

### UNIFIED COMMUNICATIONS
- Phone Systems
- Video Conferencing
- Telco, Internet Connectivity and Redundancy
- Professional Cabling Services
- Card Access
- Cloud
- Web Meeting Collaboration
- Call Center Solutions

### AUDIO/VISUAL
- Projectors
- Security Cameras
- Conference
- Audio Systems
- Room Automation
- Digital Signage
- Door Access Control
- Classrooms

### MANAGED PRINT SERVICES
- Copiers/Printers
- Scanners
- Toner
- Managed Print
- Document Management
- Large Format Printers

### SPECIALTY SERVICES
- Web Development
- Software Developer Training
- IT Training Services
- Software Renewals and Agreements
- Educational Seminars and Events
- Large Format Printers