



GET TO KNOW VLCM

VLCM is an IT Solutions Provider focused on end-to-end data center solutions. From outfitting organizations with the right PC, the right security, or the right VoIP solution, VLCM 'Gets IT Right' by partnering with the industry's top-performing hardware and software technology solutions, and services organizations from all verticals and all sizes.

VLCM's Premier Partners

8x8	Ivanti
APC	Kemp
Apple	Lenovo
Arctic Wolf	LG
Arista Networks	Microsoft
Aruba Networks (HPE)	Mimecast
Axiom OEM Solutions	Mirasys
Barracuda Networks	Mitel (ShoreTel)
Bitglass	NEC
BOSCH	Nutanix
Canon Copiers/Scanners	Pluralsight
Carbonite	PrinterLogic
Check Point	Qumulo
Cisco	Rackspace
Commvault	Rapid7
Crestron	Ring Central
Darktrace	Rubrik
Dell	Salto
Docuware	Securant
eFile Cabinet	SentinelOne
Epson	ServiceNow
Ergotron	Sophos
ExaGrid	StorageCraft
FireEye	Talkdesk
Fortinet	Tenable
Fuze	Tonaquint
Genetec	Thycotic
Getac	Unitrends
Google	Varonis
Guardicore	Veeam
Hewlett Packard	Verkada
Enterprise	VMware
HP Inc.	Zebra
inContact	Zerto
Intel	

Awards for IT Expertise



Key Differentiators

Engineer Expertise and Customer Support

VLCM employs more than 25 certified IT engineers and professionals to help you plan, implement, service, and support your IT environment.

Best-of-Breed Solutions

VLCM evaluates hundreds of technology vendors and solutions, then carefully selects and represents only the best.

Customer Education

We consistently host seminars, lunch and learns, trade shows, executive retreats, and workshops to educate and enable our customers to stay ahead of the rapidly changing IT world.

Sales Team

VLCM's honest, experienced, and professional sales team always does the right thing for the customer.

Customer Testimonials

"VLCM is a terrific company! I've done business with them for several years. They always go above and beyond the call of duty in managing relationships with vendors and helping procure IT solutions. They have provided reseller services to me for products they don't carry because I needed a quick turn around and didn't have the new vendor in my purchasing system. I would recommend them for any of your IT needs!"
Robert Tate, *Boart Longyear*

"Very impressed with VLCM, we have been a customer for many years. They are competitive in pricing and their culture is incredible. Friendly and fast service and results-oriented. I would highly recommend VLCM as a valued partner."

Rob Glance, *IntegraCore*

"VLCM has been my 'go-to' IT vendor for the past 10+ years. I have been able to get to know a number of the reps personally and I feel they are really interested in helping me find a solution. VLCM is more than a vendor, they are a crucial members of my 'extended' IT team. They make succeeding much easier."

Kirk Goodwin, *Luxul*

Product + Solution Offerings

INFRASTRUCTURE

- Backups
- Servers
- Blade Servers
- Cloud DR
- Hybrid Cloud
- Network
- Switches
- SAN
- Wireless
- Virtualization
- Data Center Power Management
- Load Balancers
- Spam and Web Filters
- Email Archiver
- Systems Management
- Software Defined Networking
- WAN Acceleration

SERVICES + ASSESSMENTS

- Wireless Site Surveys
- Hardware Repair and Warranty
- Cloud Consulting
- Virtual Optimization
- Mobile Device Management
- Co-location
- Installation and Training
- Office 365 Migrations
- Full Managed Service Offering

IT SECURITY

- Physical Firewall/ NGFW
- IDS/IPS
- Data Loss Prevention
- Static Code Analysis
- Web Application Firewall
- Two Factor Authentication
- Security Incident Event Management
- Wireless IDS
- Internal Vulnerability Scanning
- File Integrity Monitoring
- Compliance Gap Analysis
- Incident Response Planning/Testing
- Penetration Testing
- Threat Assessments
- Security Awareness Training and Testing
- Malware Sandbox
- Configuration Management

END USER

- Desktops
- Laptops
- Chromebooks
- Monitors
- Virtual Desktops
- Tablets
- Anti-virus
- Email Encryption
- Mobility Device Management
- Cell Phone Management
- Workspace Solutions

UNIFIED COMMUNICATIONS

- Phone Systems
- Video Conferencing
- Telco, Internet Connectivity and
- Redundancy
- Professional Cabling Services
- Card Access
- Cloud
- Web Meeting Collaboration
- Call Center Solutions

AUDIO/VISUAL

- Projectors
- Security Cameras
- Conference
- Audio Systems
- Room Automation
- Digital Signage
- Door Access Control
- Classrooms

MANAGED PRINT SERVICES

- Copiers/Printers
- Scanners
- Toner
- Managed Print
- Document Management
- Large Format Printers

SPECIALTY SERVICES

- Web Development
- Software Developer Training
- IT Training Services
- Software Renewals and Agreements
- Educational Seminars and Events
- Large Format Printers